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BY EMAIL ONLY

Mr. Kenneth Toumey
Strategic Partner
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Dear Ken:

I am writing to thank you for your skillful advice and service as we tackled a foreign subject for us: telecommunications. When we began our work with you we thought we were just going to move equipment from our existing office to our new office, but you showed us the economic and technological benefits of doing much more.

We appreciated your flexibility in arranging meetings for us with several vendors when one did not seem to be just right for us. You did not hesitate to introduce us to different vendors with different ideas.

We were very pleased with your thorough and accurate analysis of our existing telecommunications system, and with all the updating we have done under a very favorable cost structure for us.

I look forward to keeping in touch with you.

Very truly yours,



George A. Reilly
GAR/s