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To: Companies Evaluating Schooley Mitchell:

I just thought I would make an introduction to you of a business associate of mine, Ken Toumey. At Solar Compounds, we engaged his services to reduce our expenses and it proved quite easy and fruitful. His interesting business value proposition might be valuable to you. So I thought it makes sense to introduce you two, virtually.

Ken is with Schooley Mitchell and is an independent and objective tele-com and data-com consultant. In a nutshell he works with companies that are:

- Unsure or concerned that they are paying too much for their current tele-com and data-com services.
- Frustrated with the current level of customer service they're receiving from those companies.
- Struggling to find ways to cut expenses in this challenging economic environment.

Ken helps clients by providing recommendations that ultimately reduce their expenses an average of 25% without sacrificing service. Schooley Mitchell does not sell anything, no equipment, no services. They conduct a contingency audit of your carrier's invoices and recommend ways to save. It is your decision whether to accept or reject those recommendations. There is no risk. He cannot cost you money and he might be able to help you save it.

I just thought it might be of interest to you. You can find Ken at the contact information below, but I have also copied him on this e-mail.

Regards,

Joseph Barbanel
Executive Vice President

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